

Consolidated report for the first six months of the financial year 2013 in accordance with IFRS

Berlin, 21 August 2013

Performance figures

	1.1. – 30.6.2013 in k€	1.1. - 30.6.2012 in k€	Change 2013 - 2012 in k€
Revenue	16,960	18,241	-1,281
Gross profit	13,589	13,485	+104
Personnel expenses	11,077	10,783	+294
EBIT	-913	-487	-426
Consolidated loss	-1,035	-590	-445

Report on the situation

Performance figures

The revenue of IVU in the first six months of 2013 at k€ 16,960 was lower than in the same period of the previous financial year (2012: k€ 18,241), but the gross profit was slightly higher at k€ 13,589 (2012: k€ 13,485). This is due to lower material expenditure after particularly large deliveries of hardware during the corresponding period in the previous financial year.

On the costs side, personnel expenditure for the period covered by this interim report increased as planned by k€ 294 to k€ 11,077 (2012: k€ 10,783). Other operating expenditures also increased by k€ 212. This is due above all to the one-off costs for the introduction of a new ERP system. EBIT at - k€ 913 was consequently below the figure for the previous financial year (2012: - k€ 487). Major new international projects have also required increased bank sureties, and this is the reason why financial expenses increased by k€ 27.

The negative EBIT in the first half year is in line with the seasonal business cycle familiar from previous years. The annual results will not be affected by this and the targets set for 2013 will be reached. This is confirmed by the strong order book levels, which already almost completely cover the planned annual revenue.

Important projects in the first six months of 2013

Budapest. 1,500 vehicles already equipped

With the support of IVU, the Hungarian public transport company *Budapesti Közlekedési Központ* (BKK) has this year begun introducing a new integrated operational control and passenger information system for the capital city's bus and tram network. A total of some 1,500 buses, 150 trolley buses, and 600 trams are being equipped with the new on-board computer IVU.box.touch and integrated in the operational control system IVU.fleet.

In the first half year of 2013 the new hardware was installed in all buses. The next step will be to equip the entire tram fleet. In future, the real-time positions of buses, trolley buses and trams will be visualised on live map displays in the control centre and automatically monitored. Good progress has also been made with the installation of the passenger information

system. Digital information displays are being installed at some 250 stops and public transport nodes. As soon as all the vehicles have been integrated in the new system, the public displays will be supplied with data by IVU.realtime, so that the Hungarian passengers will always be reliably informed about the departure times of buses and trams.

London. Live updates now also for river bus departure times

Since 2012, the passenger information system IVU.realtime has been providing Londoners with updated information about the departure times of 8,500 buses at the 19,000 stops in the British capital city. In order to extend this standard throughout the journey chain, all 13 London river buses are now also being integrated in IVU.realtime. In order to include the river buses in the passenger information services, the River Thames was modelled as a broad road within the transport network. The positional data for the river buses received via the external ITCS system is processed by IVU.realtime and fed directly to the electronic displays at the piers. Thanks to cloud technology, the data is also accessible via the iOS and Android app “London Bus Live Departures”.

UITP. IVU wins award in the category ‘Information technologies’

In May 2013, IVU was awarded the ‘Grow with Public Transport Award’ of the International Association of Public Transport (UITP) in the category ‘Information Technologies’ for the introduction of the dynamic passenger information IVU.realtime in London. In particular the jury honoured the integration of cloud technology, which can also make updated departure times of London buses available for external advertising and all sorts of smartphone apps. This award has not only attracted widespread public attention, but has also considerably enhanced IVU’s corporate image.

Lower Saxony. Regio RBL introduced in Bremen/Lower Saxony transport association

Real-time information about departure times, available connections, or alternative transport options will soon be available throughout the German Federal State of Lower Saxony and in Bremen. As part of the ‘Real-time information in VBN’ project, the new Regio-RBL system has now been successfully introduced by the region’s transport association (VBN). The first two transport companies have been integrated in the new multi-client intermodal transport control system. Regio-RBL is a lean version of the IVU.fleet operating system in combination with the IVU.realtime passenger information system which has been created by adapting the functionalities of the original systems to the needs of regional customers, while also including

multi-tenancy. This means that the entire project implementation can be realised by the transport association, where the background system has been installed. The individual transport companies then only have to acquire the relevant tenant licences and the hardware components for data generation.

Rhineland-Palatinate. ITCS system for Rhenus Veniro Süd-West

In order to further improve the quality of public transport services in the German federal state of Rhineland-Palatinate, Rhenus Veniro Süd-West is now introducing the ITCS system of IVU. In future, the system will make it possible for the five companies of the Group to locate and track their vehicles along their entire routes and to provide real-time passenger information. In order to be able to register the positions of the vehicles on the road in real-time, more than 200 vehicles are being equipped with on-board computers from IVU. IVU is supplying its products for fleet management, ticketing, and for passenger information as well as a system for the central control of on-demand transport, e.g. for booking on-demand buses. The project is supported by the Federal State government as part of its Real-Time Initiative.

Personnel

Personnel development	2013	2012	Change 2013 - 2012
No. of employees as of 30 June	392	349	+12 %
Personnel capacity* 1 January – 30 June	317	297	+7 %

* equivalent number of full-time employees (FTE).

New projects for the domestic and international markets require additional project and software engineers. During the first half of 2013, the IVU team grew in a planned fashion. In a year-on-year comparison the personnel capacity increased by 7 % to 317.

In addition to the increased numbers, IVU also attaches considerable importance to the further training of the personnel. In the first half of 2013, co-workers visited numerous developer conferences. Four specialist seminars were held on rail transport and courses were offered in four foreign languages. In addition, various soft skill training courses were provided.

Prospects

The good order book situation and the progress of the current projects in accordance with plans confirm the goals set for 2013. The revenue for the financial year is still projected to be € 45 million with a gross profit of € 33 million.

Risks

The risks are described on pages 20 and 21 of the Annual Report 2012. No new risks have arisen. Neither have there been any changes in risk management or financial controlling.

Transactions with related individuals

In the period covered by this interim report, Martin Müller-Elschner, Chair of IVU's Executive Board, acquired 28,200 IVU shares. As of 30 June 2013 he holds 120,000 IVU shares.

Frank Kochanski, Member of the Executive Board, acquired 5,000 IVU shares in the same period and as of 30 June 2013 he holds 25,000 IVU shares.

Klaus-Gerd Kleversaat, Chair of the Supervisory Board, acquired 50,000 IVU shares in the same period and as of 30 June 2013 he holds 312,590 IVU shares.

Declaration in accordance with WpHG Section 37w, paragraph 5 sentence 6

This six-month report was not subjected to an auditor's inspection.

Consolidated report in accordance with IFRS for the period 1 January to 30 June 2013

	Q2 2013	Q2 2012	1st half year 2013	1st half year 2012
	k€	k€	k€	k€
Earnings	8,661	10,363	16,960	18,241
Other operating revenues	97	102	189	247
Material costs	-1,741	-3,533	-3,560	-5,003
Gross profit	7,017	6,932	13,589	13,485
Personnel expenses	-5,573	-5,116	-11,077	-10,783
Depreciation of non-current assets	-247	-258	-485	-461
Other operating expenses	-1,525	-1,420	-2,940	-2,728
EBIT	-328	138	-913	-487
Financial revenues	7	4	7	5
Financial expenses	-55	-53	-135	-108
Earnings before taxes (EBT)	-376	89	-1,041	-590
Taxes on income and revenues	-1	0	6	0
Consolidated profit / loss	-377	89	-1,035	-590

	2013	2012
	EUR	EUR
Earnings per share (undiluted and diluted)	-0.06	-0.03
Average no. of shares in circulation (in thousands)	17,719	17,719

Statement of comprehensive income 1 January – 30 June 2013

	1st half year 2013	1st half year 2012
	k€	k€
Consolidated loss	-1,035	-590
Currency translations	-5	3
Other earnings after taxes	-5	3
Total consolidated earnings after taxes	-1,040	-587

Consolidated balance sheet in accordance with IFRS as of 30 June 2013

<u>ASSETS</u>	30.6.2013	31.12.2012
	k€	k€
A. Current assets		
1. Liquid funds	8,932	5,236
2. Trade receivables	12,655	16,010
3. Current receivables from construction contracts	7,970	7,996
4. Inventories	3,043	2,051
5. Other current assets	3,464	3,639
Total current assets	36,064	34,932
B. Non-current assets		
1. Fixed assets	1,647	1,722
2. Intangible assets	11,692	11,805
3. Deferred tax assets	1,099	1,099
Total non-current assets	14,438	14,626
	50,502	49,558
 <u>LIABILITIES</u>		
A. Current liabilities		
1. Trade payables	1,107	3,246
2. Obligations arising from construction contracts	8,531	5,481
3. Provisions	1,117	1,159
4. Deferred tax liabilities	546	546
5. Other current liabilities	7,020	5,865
Total current liabilities	18,321	16,297
B. Non-current liabilities		
1. Pension provisions	3,198	3,150
2. Others	438	526
Total non-current liabilities	3,636	3,676
C. Equity		
1. Subscribed capital	17,719	17,719
2. Capital reserves	46,456	46,456
3. Consolidated balance sheet loss	-35,725	-34,690
4. Currency translation	95	100
Total equity	28,545	29,585
	50,502	49,558

Consolidated cash flow statement in accordance with IFRS for the period 1 January to 30 June 2013

	1.1.2013 -30.6.2013	1.1.2012 -30.6.2012
	k€	k€
1. Business activities		
Consolidated earnings before income and taxes of the period	-1,041	-590
Depreciation of tangible assets	485	461
Changes to provisions	6	-123
Earnings from interest	128	103
Other non-cash income and expenses	-5	3
	-427	-146
Change of items of current assets and current borrowed funds		
Inventories	-992	-437
Receivables and other assets	3,556	-1,304
Liabilities (without provisions)	1,820	2,507
	3,957	620
Interest payments	-135	-108
Cash-flow from current business activities	3,822	512
2. Investment activities		
Payments for investments in property, plant and equipment	-133	-570
Interest received	7	5
Cash-flow from investment activities	-126	-565
3. Financing activities		
Repayment of liabilities from sale & leaseback transactions	0	-5
Cash receipts from the acceptance of current financial liabilities	0	-6
Cash-flow from financing activities	0	-11
4. Liquid funds		
Effective change in liquid funds	3,696	-64
Liquid funds at the beginning of the period	5,236	652
Liquid funds at the end of the period	8,932	588

(+ = cash inflow / - = cash outflow)

Group equity change in accordance with IFRS for the period 1 January 2012 to 30 June 2013

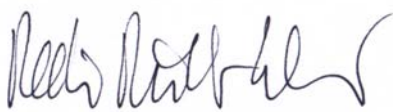
	Subscribed capital	Capital- reserves	Currency translation	Balance sheet loss	Total
	k€	k€	k€	k€	k€
as of 1 January 2012	17,719	46,456	51	-38,279	25,947
Consolidated profit 2012	0	0	0	3,589	3,589
Other earnings after taxes	0	0	49	0	49
Total consolidated earnings after taxes	0	0	49	3,589	3,638
as of 31 December 2012	17,719	46,456	100	-34,690	29,585
as of 1 January 2013	17,719	46,456	100	-34,690	29,585
Consolidated loss 1 January to 30 June 2013	0	0	0	-1,035	-1,035
Other earnings after taxes	0	0	-5	0	-5
Total consolidated earnings after taxes	0	0	-5	-1,035	-1,040
as of 30 June 2013	17,719	46,456	95	-35,725	28,545

Responsibility statement

(in accordance with Sections 264.2 Sentence 3, & 289.1 Sentence 5 of the German Commercial Code - HGB)

To the best of our knowledge, and in accordance with the applicable reporting principles, the interim consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group. The interim Group management report includes a fair review of the development and performance of the business and the position of the Group, together with a description of the principal opportunities and risks associated with the expected development of the Group over the remainder of the financial year.

Berlin, in August 2013

A handwritten signature in black ink, appearing to read 'Martin Müller-Elschner', written in a cursive style.

Martin Müller-Elschner

A handwritten signature in black ink, appearing to read 'Dr Helmut Bergstein', written in a cursive style.

Dr Helmut Bergstein

A handwritten signature in black ink, appearing to read 'Frank Kochanski', written in a cursive style.

Frank Kochanski

Financial calendar 2013

11 November 2013	German Equity Forum – Frankfurt / Main
20 November 2013	Nine-month report up to 30 September

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